

# Oracle Cloud KickStart: Cloud Pilot

Accelerate Speed to Value.

## Innovation through Oracle Cloud

To be competitive, organizations are looking to use technology to drive innovation into their products and services, and simultaneously deliver efficiencies.

Oracle Cloud, the industry's broadest and most integrated public cloud, helps organizations drive innovation and business transformation by increasing business agility, lowering costs, and reducing IT complexity. It offers best-in-class services across software as a service (SaaS), platform as a service (PaaS), and infrastructure as a service (IaaS).

Oracle Cloud Platform as a Service (PaaS) provides the breadth and depth of functionality to rapidly build and deploy rich applications or extend Oracle Cloud SaaS apps and integrate with existing business-critical IT systems. Continually evolving cloud services open the door to new business opportunities with disruptive cloud innovations using social and mobile services, big data, content collaboration, and the Internet of Things. Oracle Cloud Platform enables organizations to innovate faster, increase productivity, and lower their costs.

## Oracle Cloud KickStart: Two Week Pilot

At Rubicon Red we are excited to introduce our Oracle Cloud KickStart offering to accelerate time to value for Oracle Cloud customers. This two-week engagement provides your on-ramp to Oracle Cloud. Using our unique blend of Oracle expertise, industry experience, best practices and agile development methodologies this offering gives you everything you need to **qualify, quantify and prove** your transformation use-case with Oracle Cloud to get the green light on your business transformation project.

The two week pilot includes the following deliverables:

<b>1</b>	<b>Define Business Use-Case</b>	<b>2</b>	<b>Define Cloud Architecture</b>
<ul style="list-style-type: none"> <li>High level scope of business transformation</li> <li>Identify and prioritize business case requirements</li> <li>Qualify business case with ROI metrics</li> </ul>		<ul style="list-style-type: none"> <li>Define high level cloud architecture</li> <li>Recommendations for the right mix of Oracle Cloud Services</li> </ul>	
<b>3</b>	<b>Deliver Proof Point</b>	<b>4</b>	<b>Present Business Justification</b>
<ul style="list-style-type: none"> <li>Pilot a slice of business transformation use-case as proof-point</li> <li>Share a vision of the future through working pilot</li> </ul>		<ul style="list-style-type: none"> <li>Deliver implementation plan with indicative costs and ROI</li> <li>Present recommendations to business sponsors</li> </ul>	

### BENEFITS

- Engage technical and business sponsors, together
- Identify business benefits and cloud architecture required to support transformation
- Identify required Oracle Cloud Services
- Identified business case, ROI and cost to implement
- Share a vision of the future with business stakeholders through working pilot
- Minimal investment to understand cost and requirements to implement business transformation

### FEATURES

- Define high level scope of business transformation
- Pilot a slice of business transformation as proof point
- Identify and prioritize business case requirements
- Produce high level cloud architecture
- Determine right mix of Oracle Cloud Services
- Identify core requirements for complete solution
- Qualify your business case with ROI metrics
- Deliver implementation plan - indicative costs and ROI
- Present recommendations to business sponsors

### INDUSTRY EXPERIENCE

- Digital Health
- Financial Services
- Member Loyalty
- Oil and Gas
- Public Sector
- Retail
- Utilities
- Wine



— Reduced Risk, Lower Cost, **Faster Time To Value** —

[info@rubiconred.com](mailto:info@rubiconred.com) 1300 799 959 [www.rubiconred.com](http://www.rubiconred.com)